## General tips for making a grant application

- Do your research make sure the charity is likely to support your cause
  - Check the funders website
  - Look at their Charity Commission entry (their annual reports may give a lot of detail about previous grants)
- Telephone to discuss your project before applying
- Invite the donor to visit you to see the need and meet beneficiaries
- Always address your letter to a named person
- Always sign your application with a real signature
- Always check your postage is sufficient for the size and weight of your application
- If you get a grant say thank you immediately, invite the sponsor to events, thank them again at the end.
- This is a competition, make your application stand out
- Good up to date website
- Clear, good quality literature with a big "wow factor"
- Create some YouTube clips about your project or church
- Keep website up to date with project details and sponsor information
- Displays in the church including details of funders
- Use testimonials or letters of support from local community groups, councillors, MP
- Be clear and concise about the project who you are, what you want to do, why you want it, how much it will cost
- Focus on your beneficiaries, these are not the same as your congregation or bell ringers
- Use volunteers with social need throughout the project (unemployed, disadvantaged youngsters, ex-offenders)
- Demonstrate the impact your project will have
- Predict and evaluate your project with numbers
  - How many people will benefit from the project
  - How many new ringers will you find
  - How many additional visitors will you get both short term and long term
  - o How many school children, disadvantaged, disabled might visit
- Consider running other environmental or social projects alongside the main project
  - Re-wild the churchyard
  - Cut your carbon footprint
  - o Run drop-in sessions, coffee mornings etc for people or groups in need
- Don't hoard rainy day funds why should the funder give you money if you already hold your own? The Charity Commission can help you challenge restrictions on protected funds. If you have to keep a pot of money tell the funder why.